

2019 TPA Workshop for Club Professionals

Thursday, April 25 – Vancouver Lawn Tennis Club

8:30 AM – 2:30 PM

The Tennis Professionals Association (TPA) is proud to present a workshop on Thursday April 25th, at the Vancouver Lawn Tennis Club. This workshop will count as a full recertification opportunity and will be delivered by **Robert Bettauer, Uros Budimac and Wayne Elderton**.

Robert Bettauer has held senior executive sport leadership positions in Canada for over 30 years including currently CEO for PISE (Pacific Institute for Sport Excellence) and previous roles as founding President and CEO of the Canadian Sport Centre Ontario and the Director of Tennis Development for Tennis Canada. Bettauer was a member of Canada's Davis Cup Team, while also holding an ATP Tour world ranking and has won several national titles. Bettauer also coached the Davis Cup and Olympic teams while a national coach and is an active Chartered Professional Coach. Bettauer has been a television tennis analyst for over 30 years at the Rogers Cup, Davis Cup, Fed Cup and Olympics. He has an MSc in Psychology specializing in performance mental training and teaches Leadership at Camosun College, while also chairing several sport development/sport business Boards including the Canadian Tennis Hall of Fame.

Uros Budimac is the President of Budimac Tennis Group, Head Tennis Professional and Tennis Director at Vancouver Lawn Tennis & Badminton Club. Over the past decade, Uros has managed the Tennis Programs at two Private Clubs involving thousands of members and brings the business aspect of coaching to the forefront. He is a Tennis Canada certified High Performance Coach 3; as well has taken certification courses in the United States and Spain.

Wayne Elderton is currently the Tennis Director at the North Vancouver Tennis Centre. He is Head Course Facilitator for Tennis Canada Certification in BC. He has won multiple awards for coaching including Tennis Canada Excellence awards (for coaching National champions), TPA Canadian Professional of the Year, and Tennis BC High Performance Coach of the year to name a few. He has been a Key-note speaker at international coaching conferences and designs coaching materials for Tennis Canada as well as other Tennis Organizations.

Cost: TPA Members: \$69* (plus. GST) **NON Members:** \$129* (plus. GST) *includes lunch + early bird pricing

Location: Vancouver Lawn Tennis Club, 1630 W 15th Ave, Vancouver, BC V6J 2K7

Off-Court Topics Include:

<p style="text-align: center;">Tennis Market Analysis</p> <ul style="list-style-type: none"> - hottest trends in club industry - client profiles - market value of tennis lessons in B.C. and ON - fitness industry comparable <p style="text-align: right;"><i>Presented by: Uros Budimac</i></p>	<p style="text-align: center;">The Power of Leadership Through Coaching</p> <ul style="list-style-type: none"> - What are some of the most powerful principles to know in order to make your coaching more effective? - How can you be a positively influential leader in your coaching? - What types of feedback makes coaching more effective? <p style="text-align: right;"><i>Presented by: Wayne Elderton</i></p>
<p style="text-align: center;">Leadership Development in Building and Retaining a Quality Team</p> <p><i>Presentation will discuss the importance and elements of providing mentorship and leadership development opportunities in building a highly skilled team that is committed and passionate and see opportunities for personal growth and advancement.</i></p> <p style="text-align: right;"><i>Presented by: Robert Bettauer</i></p>	<p style="text-align: center;">Panel Discussion</p> <ul style="list-style-type: none"> - Exploring Club Professional Best Practices - Pathway to Club Leader/Tennis Director <p style="text-align: right;"><i>Moderated by: Robert Bettauer</i></p>

Date	Location	TPA Member Price	Non-Member Price	Register
Thurs, April 25	Vancouver, BC	\$69 + GST <i>(\$50 early bird pricing before March 1)</i>	\$129 + GST <i>(\$110 early bird pricing before March 1)</i>	Click Here